



2025 ANNUAL REPORT



Dear MountainOne Community,

I am pleased to confirm that effective as of January 1, 2026, the merger between and amongst MountainOne Financial, MHC and Mechanics Bancorp, MHC; and the merger between and amongst MountainOne Financial, Inc. and Mechanics Bancorp, Inc. was completed. This is an important milestone for both institutions' employees, customers, and communities.

In 2025, while much of my time was dedicated to the approval process for our merger with Mechanics Bancorp, MHC, our leadership team was able to remain laser-focused on our day-to-day business activities and working towards achieving MountainOne Bank's strategic goals and initiatives. Mountaineers at all levels of the organization truly went above and beyond to finish the year strong.

All Mountaineers can take pride in MountainOne Bank's 2025 financial performance and their efforts in helping achieve these results. Enclosed please find our Income Statement and Balance Sheet that provides more detail on our financial position. A few notable highlights include net earnings of \$10.1 million, a 35% increase over the previous year; total assets exceeding \$1 billion; and the strong contribution from MountainOne Insurance. Our success was largely due to significant loan growth; our ongoing commitment to asset quality; and the growth of MountainOne Insurance throughout Berkshire County and into the Pioneer Valley.

Beyond the Numbers

Looking back on the past year, I am happy to share a summary of product and service enhancements that directly impact our customers:

- MountainOne launched a safe and secure online account opening tool that allows new and existing customers to apply for deposit accounts online, without coming into a branch location.
- We introduced contactless debit cards; provided access to tax forms via digital banking; and implemented early posting of ACH payroll credits enabling customers to receive their pay up to two days early!
- MountainOne also established a relationship with "Greenlight," a debit card and money app solution for teens and kids. This innovative product is offered to MountainOne families for free, and promotes financial management, education, and goal setting at a young age. We are excited to provide this solution for parents and guardians, and to create lifelong customers!

Commitment to Community

We recorded a total of 1,824 volunteer hours in 2025 by Mountaineers supporting sixty organizations across the Berkshires, South Shore, and Pioneer Valley! A total of 325 volunteer activities were submitted by 87 Mountaineers, with approximately 47% of employees completing at least one recorded volunteer activity. Our top Mountaineer volunteers were Dan Blaisdell with 342 hours, primarily through his involvement with the Town of Lee, followed by Margherita Hoffman, who contributed 226 hours through her work with 12th Man Go Blue in Dalton.

In addition to our volunteerism, MountainOne provided over \$560,000 in sponsorships and donations to community organizations with a focus on affordable housing, education and financial literacy, economic development, youth sports and activities, veterans' services, arts and culture, and support for individuals with developmental disabilities. In late 2025, we prioritized food and fuel assistance providing \$25,000 in grants to organizations in the Berkshires and the South Shore.

Mountaineer Moves

Professional development was an important strategic and practical focus for both MountainOne and our Mountaineers in 2025. Many Mountaineers participated in professional development programs focused on a variety of topics such as emotional intelligence, team building, best practices for effective communication, and leadership. We also hosted a total of ten college interns during 2025 who worked in IT, Commercial Lending, Community Banking, HR, and Marketing, providing them with meaningful and relevant work experiences. Mountaineers Ethan Coe and Erik Ray were nominated, accepted, and completed the 1Berkshire Leadership Program.

Furthermore, I'd be remiss not to mention several Mountaineers who retired in 2025 and early 2026.

William McClure

Colleen Koplowitz

Grace Gray

Lisa Mineau

Amy Backiel

Sheila Swikalus

Mary O'Connell

Steve Owens

Kim Anderson

Michael E. MacArevey

We all appreciate the contributions these individuals have made during their time at MountainOne and I wish them the best as they enjoy retirement!

We were grateful to be able to bring together Mountaineers from the Berkshires, the Pioneer Valley, and the South Shore in September for our All-Mountaineer Celebration. We enjoyed great music, food, drinks, and games, camaraderie, and a few Mountaineers showed off their hidden talents at karaoke! The event also served as an opportunity to acknowledge several high achieving Mountaineers with Volunteerism and Service Awards in the company of their fellow Mountaineers.

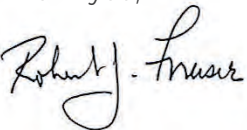
Lastly, I wish to acknowledge MountainOne Bank board director, Noreen Carey-Neville, who is retiring as a bank director and corporator. For over twenty years Noreen has been a dedicated board member, first as a South Coastal Bank board member and then as a MountainOne board member after the merger of South Coastal Bank and Hoosac Bank creating MountainOne Bank. Noreen has also been a strong advocate for our employees and customers while maintaining the perspective of the company's strategic objectives. Her knowledge of the insurance industry has provided management and the board with meaningful insight into the industry as we have focused on the growth of MountainOne Insurance. We thank Noreen for her contributions, her friendship, and her ongoing support.

Looking Ahead

As we embark upon another year, our view has broadened but our commitment remains. While we work toward a successful integration of non-customer-facing services at the holding company levels of our organization, we remain committed to mutuality, our communities, our employees, and continued financial success.

We look forward to sharing our strategic priorities at MountainOne Bank with you and to keep you updated on our progress throughout the year.

Thank you,



Robert J. Fraser

President & Chief Executive Officer

MountainOne Financial Consolidated Balance Sheets

As of December 31

	<u>2025</u>	<u>2024</u>
	(Dollars in Thousands)	
Assets		
Cash and cash equivalents	\$ 18,952	\$ 11,025
Securities available for sale, at fair value	139,268	134,555
Federal Home Loan Bank stock, at cost	3,044	2,362
Loans held for sale, at fair value	579	-
Loans:		
Residential real estate	168,365	170,534
Home equity	26,777	25,906
Commercial real estate	342,451	337,043
Construction and land	171,771	107,667
Commercial	73,539	85,057
Consumer	11,048	13,741
Total loans	<u>793,951</u>	<u>739,948</u>
Deferred loan costs, net	152	266
Allowance for credit losses	(8,273)	(7,672)
Net loans	<u>785,830</u>	<u>732,542</u>
Premises and equipment	12,719	13,182
Deferred tax asset, net	5,666	7,544
Goodwill and other intangible assets	20,066	20,884
Bank-owned life insurance	28,106	27,462
Other assets	29,986	27,551
Total assets	<u>\$ 1,044,216</u>	<u>\$ 977,107</u>
Liabilities and Capital		
Deposits:		
Non-interest-bearing	\$ 150,285	\$ 144,046
Interest-bearing	627,840	613,447
Total deposits	<u>778,125</u>	<u>757,493</u>
Federal Home Loan Bank borrowings	72,604	41,346
Subordinated debt	20,620	20,620
Other liabilities	31,740	32,010
Total liabilities	<u>903,089</u>	<u>851,469</u>
Total capital	141,127	125,638
Total liabilities and capital	<u>\$ 1,044,216</u>	<u>\$ 977,107</u>

MountainOne Financial

Consolidated Statements of Income

Years Ended December 31

	<u>2025</u>	<u>2024</u>
	(Dollars in Thousands)	
Interest and dividend income:		
Loans, including fees	\$ 47,898	\$ 45,832
Securities	4,618	4,213
Short-term investments and other	350	693
Total interest and dividend income	<u>52,866</u>	<u>50,738</u>
Interest expense:		
Deposits	16,836	17,601
Federal Home Loan Bank borrowings	2,035	2,329
Subordinated debt	895	920
Total interest expense	<u>19,766</u>	<u>20,850</u>
Net interest income	33,100	29,888
Provision for credit losses	1,010	702
Net interest income after provision for credit losses	<u>32,090</u>	<u>29,186</u>
Non-interest income:		
Customer service charges on deposits	576	636
Commissions on insurance and investment products	20,897	18,588
Other income	1,477	1,684
Total non-interest income	<u>22,950</u>	<u>20,908</u>
Non-interest expenses:		
Salaries and employee benefits	26,321	25,527
Occupancy expense	3,063	2,750
Equipment expense	661	631
Information technology expense	2,712	2,540
FDIC deposit insurance assessments	438	429
Charitable contributions	258	1,043
Other expenses	7,911	7,253
Total non-interest expenses	<u>41,364</u>	<u>40,173</u>
Income before income taxes	13,676	9,921
Income tax expense	3,539	2,421
Net income	<u><u>\$ 10,137</u></u>	<u><u>\$ 7,500</u></u>

Trustees of MountainOne Financial, MHC Directors of MountainOne Financial, Inc. Directors of MountainOne Bank

James J. Bailey, Jr.
Daniel E. Bosley
Noreen Carey-Neville
David W. Crane
Robert J. Fraser

Michael J. Gardner, Jr.
Dr. Mary K. Grant
Antony K. Haynes
Susan S. Hogan
Kevin A. Maguire

David R. Moresi
Thomas P. O'Connell
William F. Spence
Karen L. Zink

Corporators

Richard Alcombright
James J. Bailey, Jr.
Adam Bauer
Blair Benjamin
Daniel Biggins
James F. Birge
Daniel E. Bosley
James Bunnell
Daniel H. Campbell
Noreen Carey-Neville
Lynne Carlotto
David Carver
Paula Clough
David W. Crane
Jonathan S. Denmark
Donald R. Dubendorf
Christopher Ernest
Brent Filson
J. Adam Filson

Robert J. Fraser
Michael J. Gardner, Jr.
Dr. Mary K. Grant
Michael Haddad, Jr.
Kevin Hanley
Antony K. Haynes
Susan S. Hogan
Eric Kerns
Benjamin Lamb
Kent Lemme
Shiobbean Lemme
Kaitlyn Litchfield
Kevin A. Maguire
Marcia McFarland-Gray
Robert McGraw
Joshua Mendel
Amy Moresi
David R. Moresi
Kimberly Nelson

Thomas P. O'Connell
Francesca Olsen
Steven Owens
Jeffrey Phelps
Gina Puc
Fred Puddester
Michael Quirk
Regina Quirk
Robert J. Scerbo
Graham Shalgian
Eva Sheridan
Anne Singleton
Anthony M. Smeglin
Ben Sosne
William F. Spence
Mark Stiles
Amelia Wachur
Karen L. Zink

MountainOne Insurance Officers

Jonathan S. Denmark	President & COO	Mark McClure	VP, Pioneer Valley Region
Donna M. Bishop	SVP, Operations Manager-Commercial Insurance	Eric P. Pratt	VP, Bonding Manager
Brian W. Drake	SVP, Employee Benefits	Stacy Roman	VP, Operations Manager-Personal Insurance
William R. Robinson	SVP, Sales Manager	Kim M. Knights	AVP, Branch Manager
Linda A. Febles	VP, Commercial Insurance		

MountainOne Investments Officers

Jonathan S. Denmark	Executive Vice President
Kevin Dupuis	VP, Operations Manager

MountainOne Financial Officers

Daniel E. Bosley	Chair	Brett J. Brbovic	SVP, Treasurer & Chief Financial Officer
Kevin A. Maguire	Vice Chair	Elizabeth A. Petropulos	Corporate Secretary
Robert J. Fraser	President & CEO	Brenda Petell	Assistant Corporate Secretary

MountainOne Bank Officers

Robert J. Fraser	President & CEO	Jessica J. Andrews	AVP, Deposit Compliance & Fraud Administration Officer
Jonathan S. Denmark	EVP	Ryan Belanger	AVP, Senior Network & Systems Officer
Jill K. Amato	SVP, Marketing & Community Banking Officer	Jason Bianchi	AVP, Community Mortgage Lending Specialist
Brett J. Brbovic	SVP, Treasurer & Chief Financial Officer	Gwenn D. Bishop	AVP, Senior Mortgage Underwriter
Richard W. Bromberg	SVP, IT Director, Information Security Officer	Heather Bona	AVP, Assistant BSA Officer
Richard P. Kelly	SVP, Senior Commercial Risk Officer	Nicholas E. Darrow	AVP, Human Resources Officer
Linda B. Levesque	SVP, Risk Management Officer & CRA Officer	Peter Duckett	AVP, Commercial Lending Officer
Michael E. MacArevey	SVP, Senior Operations Officer	Sarah M. Lapworth	AVP Secondary Market & Mortgage Systems Manager
Elizabeth A. Petropulos	SVP, Senior Human Resources & SAFE Act Officer	Paula Malloy	AVP, Assistant Controller
Peter Radigan	SVP, Residential & Consumer Lending Officer	Jessica A. McGovern	AVP, Executive Commercial Lending Assistant
Timothy P. Rhuda	SVP, Senior Commercial Lending Officer	Erik J. Ray	AVP, Community Banking Officer
Alicia A. Benoit	VP, E-Services & Call Center	Kyle D. Shepard	AVP, Loan Operations & Business Analyst Manager
Randy T. Burdick	VP, Regional Community Banking Officer	Timothy J. Shepard	AVP, Information Technology Officer
Kevin Carpenter	VP, Commercial Lending	Devon E. Stone	AVP, Community Banking Officer
Alice M. Copeland	VP, Underwriting and Processing Manager	Nancy E. Baran	E-Services Officer
Michael Dugan	VP, Commercial Portfolio Manager	Sarah Bloom	Officer, Operations Manager
Jennifer A. Field	VP, Controller	Paula M. Dolan	Officer, Loan Compliance Analyst
Marie A. Harris	VP, Credit Administration Manager	Peter M. Fortier	Facilities & Security Officer
Elizabeth D. Kapner	VP, Marketing Manager	Brian Kunz	Risk Management Officer
Steven Munger	VP, Commercial Lending Officer	Sara L. Argueta	Community Banking Officer
Thomas Osuch	VP, Commercial Lending	Meghan L. Dunphy	Community Banking Officer
Brenda Petell	VP, Community Engagement Officer	Erin M. Galvin	Community Banking Officer
Heather Row	VP, Commercial Portfolio Manager	Sarah Dougenik	Assistant Community Banking Officer
Stephanie Scott	VP, Risk Management & BSA Compliance Officer	Joni Laze	Assistant Community Banking Officer
Lucille A. Weare	VP, Branch Operations Liaison/Regional Community Banking Officer	Caitlynn Perry	Assistant Community Banking Officer
		Shannon Rose	Assistant Community Banking Officer



mountainone.com

Our Mission

To deliver solutions of real value that help individuals, businesses, and community institutions manage their financial lives with clarity and confidence.

Our Core Commitments

Asset Quality

Customer Care

Operational Distinction

Professional Development

Regulatory Accountability

Community Engagement

MountainOne is a mutual holding company headquartered in North Adams, MA. Founded in 1848, MountainOne Bank provides a complete array of personal and business banking and electronic services. MountainOne Bank is Member FDIC and Member DIF. MountainOne Insurance provides personal and business insurance, bonding services, and group benefits solutions.

MountainOne Investments offers securities and advisory services through Commonwealth Financial Network®, member FINRA/SIPC, a Registered Investment Adviser. Fixed insurance products and services offered through CES or MountainOne Insurance. MountainOne Investments and MountainOne Bank are not a registered broker-dealer or Registered Investment Adviser. MountainOne Bank and Commonwealth are separate and unaffiliated entities.

Products and services are offered at full-service offices in the Berkshires (Pittsfield, North Adams, Williamstown) and on Boston's South Shore (Quincy, Rockland, Scituate). MountainOne Investments' main office is at 85 Main Street, Suite 100, North Adams, MA 01247. (413) 664-4025

Insurance and Investments are not insured by the FDIC and are not deposits or other obligations of, or guaranteed by, any depository institution. Funds are subject to investment risks, including possible loss of principal investment.

MountainOne Bank is Member FDIC. Member DIF.  Equal Housing Lender.

